



# INGENIUS RECRUITING:

## Identify, Recruit & Retain Best-Fit Loan Officers



Get amazing transparency into the lending landscape that allows you to meet production and profitability goals with effective recruiting and quality partner relationships.

**InGenius data eliminates manual labor and saves valuable time with our highly accurate data that lets you easily and instantly review loan officers by:**

- Funded loans history by year, quarter and month going back to 1/1/2019
- Lender, broker company, branch and loan officer production by units, volume, product mix, and loan purpose type
- Broker company to lender production and market share reports
- Funded loans in low-to-moderate income (LMI), majority minority census tract (MMCT) areas to enhance and expand your Fair Lending and CRA efforts
- Builder production relationships filtered by lenders, broker companies, and loan officers
- Reduce your overall data spend with InGenius' robust data consolidated into one platform, eliminating the need for multiple sources and costs

Searching is simple and streamlined with Dynamic Filters. InGenius' expansive filtering options allow users to create custom reports. Users can download or export data into their CRM (API optional) using a variety of file types.

In addition to superior accuracy and valuable filtering capabilities, InGenius data provides contact information that can load directly into your CRM with API option, allowing you to prospect easily, at scale.

**Are you ready for high performance in your recruiting efforts?**

**It's time to get InGenius!**